

Who are we?

INTROS Automation is a dynamic, ambitious, and fast-growing company specializing in the execution of projects related to the integration of robots and systems. We support our clients in the design, optimization, and implementation of innovative technological solutions.

Do you have strong interpersonal skills and put customer satisfaction first? INTROS Automation wants to meet you! To strengthen our team, we are currently looking for an:

ACCOUNT MANAGER

Your responsibilities:

Your tasks depend on the type of project you are involved in:

- You develop a strong client network through your commercial strategy.
- You are responsible for managing, developing, and monitoring our client portfolio.
- You prepare advisory reports and commercial proposals.
- You communicate with your colleagues to best advise and support our clients and prospects.
- You are capable of negotiating with clients and suppliers.
- You proactively seek new business opportunities.

Your profile:

- You hold a degree with a technical focus.
- You have at least 3 years of relevant professional experience.
- You are able to leverage your technical knowledge during negotiations.
- You work in a structured and organized manner.
- You are results-oriented.
- You are fluent in Dutch and English. Knowledge of French and German is an asset.
- You communicate clearly and are a skilled networker, determined yet discreet.
- You are entrepreneurial, proactive, and enthusiastic.
- You help maintain and strengthen the company's good reputation.
- You draw energy from client interactions.
- You are approachable for colleagues and pleasant in work relationships.
- You view every problem as an opportunity to find a solution.

What we offer:

- Daytime working hours within a young and rapidly growing company.
- Management of numerous diverse projects, offering challenges and autonomy.
- Contact with a wide range of industrial clients.
- Many long-term growth opportunities.
- Competitive remuneration, adapted to your experience and age.

Interested?

Send your CV and cover letter to: info@intros.be